

## MCIT answers to the bidders' questions

Question ID	Bidders' questions	RFP material reference	MCIT answers	Batch
#1	Do you need the C-band and Ku-band on a same satellite? Or it could be C-band on A satellite, Ku-band on B satellite.	ITB, REQ-35, REQ-36	C-band and Ku-band do not need to be on-board the same satellite. Thus, C-band may be provided by Satellite-A and Ku-band by Satellite-B. But all C-band should be provided by a single satellite (or by co-located satellites). Similarly, all Ku-band should be provided by a single satellite (or by co-located satellites), which can then be different from the C-band satellite.	Batch#2
#2	Does it mean MCIT will lease all the capacity/transponder starting from Nov 1 <sup>st</sup> 2015?	ITB, REQ-38	Indeed, it is MCIT's intention to start leasing capacity from Nov 1st 2015. Nominally, MCIT intends to lease all capacity from the start. A ramp-up scheme may however be defined together with the Selected Bidder to cope with the progressive increase of MCIT's needs.	Batch#1
#3	If Ku capacity is not enough to be offered as mentioned in Table 2, can we only offer C-band in our proposal?	ITB, REQ-42	Our requirements are described in the RFP package. MCIT is however open to alternative proposals. Make sure your proposal best match the requirements.	Batch#2
#4	Please confirm that the delivery address for the proposal package is as per below:  Ministry of Communications and Information Technology Office at Building No. 2, YaZaHtarNi Street, Nay Pyi Taw Myanmar	ITB, REQ-28	Address is correct.	Batch#1
#5	The following extensions are kindly requested: * one week extension to the submission of questions pertaining to the RFP, that is, Monday, 24 August 2015; and * two-week extension to the bidder submission date of 1 September 2015, that is, Tuesday, 15 September 2015.	ITB, REQ-04, REQ-08	No extension granted for the submission of question. The deadline for proposal submission is pushed back to September 8th, 2015.	Batch#1
#6	Could you provide the documents in word version for us to be able to answer by following the documents frameworks?	-	Please find attached the word versions.	Batch#1
#7	Please kindly suggest the detail network specification/requirement such as transmission/receiving antenna diameter, amplifier size, location, the number of carriers, and information rate for the following services to check whether proposed satellite can accommodate required traffic. a) Commercial VSAT services b) Broadcast services c) Trunking services/cellular backhaul	RFP(ITB) page10 RFQ-41 RFP(ITB) page11 RFQ-43, 44 RFP(Exhibit) page4 RFQ-07	MCIT intends to conduct this discussion with the Selected bidder(s) only, and request Link Budget analyses from the Selected Bidder(s).  Bidders should feel free to include in their proposals some preliminary traffic computations, indicating the assumptions used.  Please note that targeted EIRP performance have been provided in ITB, REQ-42 (Table 2).	Batch#2
#8	Please kindly suggest ramp up schedule for satellite capacity. [Baseline] C: 36MHz x 3-5, Ku: 36MHz x 5-7 [Long term] C: 36MHz x 10-13, Ku: 36MHz x 12-15 As for Ku-band typical usage, does Broadcasting mean DTH or distribution for terrestrial TV network?	RFP(ITB) page11 RFQ-42, Table 2 RFP(Exhibit) page5 RFQ-08, Table 1 RFP(ITB) page12 RFQ-49, Table 3	The gap between "Baseline proposal" and "Long term needs" is not seen as a ramp-up for capacity usage. The long term needs should be addressed through a cooperation between MCIT and the bidder to build a "co-owned"satellite whose resources will be shared between the bidder and MCIT. Additional satellite services will be developed when this condominium satellite will be made available.  In this RFP, "Broadcasting" means DTH.	Batch#2
#9	How will MCIT valueate and compare the satellite performance? Should bidders provide link budget to show the performance of satellite for comparison of Mbps cost to support the required networks, taking frequency coordination into consideration? If so, please kindly suggest link budget assumptions. Required info in this RFP does not seem to show such actual performance.	RFP(ITB) page 11 3.3	Correct: the released RFP does not include the Ground Segment characteristics information.  MCIT intends to conduct this discussion with the Selected bidder(s) only, and request Link Budget analyses from the Selected Bidder(s). At this stage, performance will be compared based on MCIT's internal analysis using the provided EIRP and G/T levels from the bidders (taking frequency coordination constraints into consideration).  Please note that targeted EIRP performance have been provided in ITB, REQ-42 (Table 2).	Batch#2
#10	Does satellite deployment mean satellite launch or satellite service-in?	RFP(ITB) page 12 RFQ-50 c)	The timeframe indicated for the deployment is a two-year period (2018-2020). Deployment means the entire sequence leading to satellite operations, including launch, LEOP and IOT.	Batch#2

#11	What kinds of information are required for "Bidder's Assumptions"?	RFP(ITB) page 13 RFQ-54	Any assumption that would have been made by the bidder to prepare its proposal. If there was no specific assumption made, then section (5) may be empty.	Batch#1
#12	Please kindly advise the definition of "at the Edge of Coverage".	RFP(ITB) page 14 RFQ-57, 58, 59	The bidder shall provide the minimum performance (EIRP and G/T) over "Myanmar" coverage (i.e. the whole Republic of the Union of Myanmar national territory).  Conditions (pointing error, inclusion or exclusion of maneuvers...) shall be provided by the bidder as well as associated degradations if any.  Moreover, Bidders should feel free to provide also the performance over the satellite design beam coverage (possibly Regional), including pattern plots.	Batch#2
#13	Please kindly suggest the definition of "At Center of Coverage". Should the bidder provide maximum value of each parameter within Myanmar ?	RFP(ITB) page 14 REQ-57,58,59	Correct: the maximum value of each parameter within Myanmar is expected.	Batch#2
#14	Should the bidder provide point-to-point of XPD performance? If so, please kindly suggest the specific location such as 5. Reference locations.	RFP(Exhibit) page 14 REQ-62	Guaranteed XPD over Myanmar is sufficient. Additionally, bidders may provide the XPD over the Reference locations of §5. But this is not mandatory.	Batch#2
#15	Please kindly suggest the detailed requirement for the followings. a) Support to Migration of ground segment (in case upgrade or retrofit is required) Please kindly confirm if the responsibility for physical migration work of ground equipment for simultaneous operational term is out of scope for this RFP.	RFP(Exhibit) page 7 RFQ-15	We confirm that the responsibility for the physical migration is not part of the scope of this RFP. Bidders are requested to provide an analysis and back-office engineering support to MCIT, but not to provide an on-site operational support. Support to MCIT should include in particular: the analysis of the situation; the identification of the work to be performed by MCIT / to be requested from MCIT's customers; the definition of a framework / working plan; the follow-up of these transition activities; and any other activity that would be relevant for the build-up of MCIT capabilities.	Batch#2
#16	Please kindly share the breakdown of existing Networks to consider migration process.	RFP(Exhibit) page 7 RFQ-15	MCIT intends to undertake this discussion with the selected bidder(s). Refer to Question #15.	Batch#2
#17	Please kindly suggest the following assumption/expectation for the training. -Term -Number of participants -Location	RFP(Exhibit) page 7 3.3	Bidders are expected to propose a training plan, including training term, duration and number of participants. All these elements should be consistent with MCIT objectives to ensure MCIT staff ability to manage the leased capacity, accommodate their end-customers' requests, interface efficiently with the Contractor's technical team, and get an overview of satellite design and operations (as per Exhibit A, REQ-19).  Bidders should propose the training location they consider is the most appropriate for each training course.	Batch#2
#18	Can MCIT consider extending the due date for the RFP response by two weeks, to the 15th of September?	ITB REQ-04	Please see answer to question #5	Batch#1
#19	If MCIT extends the due date, would it please also extend the corresponding date for submittal of hard copies?	ITB REQ-28	No change in REQ-28. the hard copies shall be delivered within one calendar week after the date of electronic proposal submission. Deadline for submission of hardcopies is therefore the date of electronic submission plus seven days; if the date of proposal submission is extended, the date for submission of hard copies is also extended.	Batch#1
#20	Would MCIT please provide the Appendix A in Microsoft Word format, to enable bidders to mark up the softcopy?	ITB REQ-74	Yes, please find word version attached	Batch#1
#21	Does MCIT intend on awarding for the Baseline Proposal, or is there the chance it may award for the Baseline Proposal and the Optional Proposal?	ITB REQ-19 3.4	As stated in ITB-REQ 17, MCIT selection is based upon a) The best value/price performance; b) Compliance with MCIT Terms & Conditions; c) Bidder's reputation and track-record; d) Opportunities for long term condosat. Optional proposal value will therefore be taken into account as part of the decision making process. However the intend of this RFP remains primarily to award and contract with the selected bidder for capacity addressing Myanmar short term capacity requirements (baseline proposal)	Batch#2
#22	The requirement to stamp and initial every page of the original paper copy of the proposal appears onerous considering that a proposal could be 50 pages long. Would a binding signature on the Cover Letter be acceptable?	ITB REQ-32	A binding signature (by an individual with power of attorney fully authorizing him to obligate and bind the company to the bid, and to any contract resulting from the bid) on the Cover Letter plus company stamp on each page of the original paper copy is acceptable	Batch#1
#23	Is MCIT open to the bidders submitting a bid together with a local partner's participation or do they prefer the satellite operators to bid directly only?	-	The RFP contains no requirement regarding this issue. MCIT is open to both solutions that can be proposed in the baseline proposal or as an option to the baseline proposal.	Batch#1

#24	Please provide technical details and frequency rights for Myanmar orbital slots including frequency plans, power spectral density limits for uplink and downlink, etc.	ITB REQ-48	Myanmar FSS and BSS allotments are similar to other National allotments. Characteristics are available on ITU public information. Please refer to Notice BRM00000 (Notice ID. 90558038) for FSS allotment, and Notices BRM29800 (IDs 100550035 and 100550680) for BSS allotment.  Bidders should be aware that no specific action has been undertaken by MCIT with respect to the National allotments. Should the bidder wish to take advantage of the Myanmar allotments for the proposal addressing long-term needs, the strategy with respect to FSS and/or BSS allotments (allotment conversions, technical parameters definition, frequency coordination if any...) should be described and support should be granted.	Batch#2
#25	Price will be quoted on a per remote station but a detailed scope of work have to be specified in order to ascertain the price correctly. Is there a detailed scope of work?	Appendix A - T&Cs 4.2	Please refer to Question #15.  The requested support being essentially an analysis and engineering support, a price per remote station may not be the most appropriate quotation.	Batch#2
#26	Price is determined based on number of persons and number of sessions and location. What are the total number locations and where?	Appendix A - T&Cs 4.3	Please refer to Question #17. Proposed price for the Training services (WP4) shall be consistent with the proposed training plan.	Batch#2
#27	Can the operator negotiate for a monthly or quarterly payment in advance instead of annual payment in arrears ? Can operator or contractor request for some advance payment (or mobilization fee) and balance payable upon acceptance?	Appendix A - T&Cs 5.1, 5.2, 5.3	Please refer to MCIT T&Cs, article 5. "the Operator shall invoice the Agency on the last day of the calendar year and the Agency shall make payment within 30 (thirty) days from the date of issue of the relevant invoice."	Batch#2
#28	For Dispute Resolution, Foreign Operator would request for Singapore or HK as venue?	Appendix A - T&Cs 18.2	Please refer to MCIT T&Cs, article 18.2. "The arbitration shall be in English language. Arbitration proceedings shall take place in Nay Pyi Taw (Republic of the Union Of Myanmar)."	Batch#2
#29	Targeted Capacity Table 1 - Should total capacity be available on commencement date (1st Nov) or can be delivered on staggered basis ? It is unrealistic that there is such large amount of free capacity available from the onset, as such large amount would need a period of time to plan and secure, and eventually made available.	Exhibit A - 1.3	Nominally, MCIT intends to lease all capacity from the start (Nov 1st 2015). A ramp-up scheme could however be defined together with the Selected Bidder to cope with progressive increase of MCIT's needs.	Batch#2
#30	Can items a) to e) be delivered by an operator that is different from operator delivering item f)?	ITB REQ-51	Yes	Batch#2
#31	Would MCIT be providing some mobilization fee for project startup, or all funding and financing shall come from the operator?	ITB REQ-73	Bidders are invited to propose schemes that could support this project financing. Please refer to Question #73.	Batch#2
#32	We wish to highlight that for the renaming of satellite capacity under short term lease ie 3 years may pose some difficulties to satellite operators as it would be challenging to retract the information after 3 years when the renamed satellite capacity are captured in all collaterals, websites, etc. Would MCIT consider tying the baseline case to the longer term need?	ITB REQ-40	Noted. This needs to be discussed with each bidder, when relevant, according to the proposed solution.	Batch#2
#33	Capacity in C-band and Ku-band are required by MCIT, summarized in Table 2 below. The below characteristics are given as objectives. The bidder shall make its best efforts to comply with these capacity attributes and shall identify any deviation from the below objectives. On the other hand, any improvement compared to the below figures will be taken into account in the evaluation for the bidder's benefit. Reference to Table 2: MCIT envisaged capacity (Baseline Proposal) Can MCIT accept Circular Ku-band?	ITB REQ-42	Linear Ku-band is mandatory, due to the legacy systems in Myanmar.	Batch#2
#34	The optional proposal shall rely on the bidder frequency rights and orbital resources. However, provided it is relevant, proposals can take advantage of Myanmar FSS and BSS allotments in planned bands, respectively at 111.5°E and 104°E. Can MCIT share the frequency bands of Myanmar FSS and BSS allotments in planned bands, respectively at 111.5°E and 104°E?	ITB REQ-48	Please refer to Question #24.	Batch#2
#35	Capacity Requirements: Capacity in C-band and Ku- band required by MCIT for addressing its long terms needs, are summarized in Table 3 below. For the long term needs, can the C-band be in the planned band?	ITB REQ-49	Our requirements are for unplanned C-band. Please make your best efforts to match MCIT requirements.	Batch#2
#36	Capacity Requirements: Capacity in C-band and Ku- band required by MCIT for addressing its long terms needs, are summarized in Table 3 below. For long terms needs, can the C-band on one satellite (one slot) and Ku-band on another satellite (another slot)?	ITB REQ-49	For the long term needs, preference will be given to a single satellite solution. Nevertheless, bidders should feel free to propose any solution they believe could meet MCIT needs (one or several proposals can be made, as per REQ-47).	Batch#2

#37	Orbital slot: The satellite shall be located within the 55°E-140°E orbital arc. Does the satellite for the long term needs have to be the same slot as the baseline proposal?	ITB REQ-50b	Same requirement applies for long term needs (satellite within 55°E-140°E orbital arc). However, it is not required that the satellite addressing long term needs be at the same orbital slot as the satellite addressing short term needs.	Batch#1
#38	Bidders shall provide, for each frequency band, the elevation angle over Myanmar, respectively: a) At Center of Coverage; b) At Edge of Coverage; c) Over the list of locations as defined in section 5. Reference locations Is the Center of Coverage and Edge of Coverage referring to the proposed beam coverage or Myanmar coverage?	ITB REQ-57	Requirement is referring to Myanmar coverage.	Batch#2
#39	Bidders shall provide, for each frequency band, the EIRP at saturation over Myanmar, respectively: a) At Center of Coverage; b) At Edge of Coverage; c) Over the list of locations as defined in section 5. Reference locations Is the Center of Coverage and Edge of Coverage referring to the proposed beam coverage or Myanmar coverage?	ITB REQ-58	Requirement is referring to Myanmar coverage. Bidders should feel free to provide also the performance over the proposed beam coverage, including pattern plots.	Batch#2
#40	Bidders shall provide, for each frequency band, the EIRP at saturation over Myanmar, respectively: a) At Center of Coverage; b) At Edge of Coverage; c) Over the list of locations as defined in section 5. Reference locations Is the Center of Coverage and Edge of Coverage referring to the proposed beam coverage or Myanmar coverage?	ITB REQ-59	Requirement is referring to Myanmar coverage. Bidders should feel free to provide also the performance over the proposed beam coverage, including pattern plots.	Batch#2
#41	The Contractor shall provide the defined training. Do we need to provide a full detailed training plan or to state compliance and to work out the full detailed training plan upon award?	Exhibit A - REQ-22	A sufficiently detailed training plan shall be provided by the Bidder (ITB, REQ-66) as part of its proposal. Please refer to Question #17.  Moreover, the proposed price for the Training services (WP4) shall be consistent with the proposed training plan.	Batch#2
#42	Can the proposal be submitted with partial compliance of providing baseline solution excluding WP 2(Ku-Band)	-	Please make your best offer to match MCIT's requirements to the maximum possible extent.	Batch#2
#43	Can the proposal be submitted only for either the baseline solution or long term Condosat opportunity (WP 5)	-	As stated in ITB-REQ 17, MCIT selection is based upon a) The best value/price performance; b) Compliance with MCIT Terms & Conditions; c) Bidder's reputation and track-record; d) Opportunities for long term condosat. Optional proposal value will therefore be taken into account as part of the decision making process. However the intend of this RFP remains primarily to award and contract with the selected bidder for capacity addressing Myanmar short term capacity requirements (baseline proposal)	Batch#2
#44	Can the bidder take advantage of Myanmar FSS and BSS allotments in planned bands, at 111.5°E and 104°E for the baseline proposal	-	Yes, this is a not-to-be-excluded scheme. But the strategy with respect to the use of frequency rights for short-term requirements should be described in details.	Batch#2
#45	Can the proposal be submitted with capacity less than 3 TXP(36MHz) for WP 1	-	Our requirements are described in the RFP package. MCIT is however open to alternative proposals. Make sure your proposal best match the requirements.	Batch#2
#46	Can WP1(C-Band) capacity (total MHz) provided with non-contiguous (multiple transponders) but amounts to the same bandwidth? a. Case a : 5 TXP = 36 x 5 = 180MHz b. Case b: 3 TXP = 36 x 3 = 108MHz	-	It is MCIT's preference to lease several entire transponders.	Batch#2
#47	Can the bidders provide WP2(Ku-Band) capacity in inclination mode	-	Yes, this is a possible approach. However, performance degradation shall be clearly stated and quantified. Remaining satellite lifetime shall also be provided.	Batch#2
#48	Can bidders propose Ku-Band capacity in planned band for long term Condosat opportunity(WP5)	-	Yes.	Batch#2
#49	The MCIT slot at 111.5E and 104E is noted to be in the FSS and BSS Plan Band as per ITU allocation. If the satellite is placed in Myanmar FSS and BSS allotments (111.5 E and 104E), can the capacity be provided in planned band	-	Ku-band capacity may be provided in planned bands.	Batch#2
#50	Would the initial commitment take up of 3 TXP (WP1) and 5 TXP (WP2) utilized from day-1 in November 2015, or would there be a ramp up in the usage	-	Please refer to Question #29.	Batch#2
#51	Would there be a migration activity from currently used satellites, if there is kindly provide a list of these satellites, capacity used, polarization and the number of teleports involved.	-	Details will be discussed with the selected bidder(s). At this stage, bidders are invited to make the best possible technical and commercial proposal for WP3, with a clear statement of the assumptions used. Please also refer to Question #15.	Batch#2

#52	Please provide a list of teleports and the antenna sizes that will be available for the networking requirements for the bidders to evaluate the link budget.	-	Please refer to Question #7.	Batch#2
#53	unused	-		Batch#2
#54	Please provide the hub system/platforms that will be utilized on the satellites.	-	MCIT intends to conduct this discussion with the Selected bidder(s) only.	Batch#2
#55	Please provide the teleport location of these hub system/platforms.	-	MCIT intends to conduct this discussion with the Selected bidder(s) only.	Batch#2
#56	is it required that all C-band and Ku-band on board shall be on single satellite (or eventually multiple satellites collocated in the same orbital position), or C-band on one satellite, and Ku-band on another satellite in a different orbital position will also be taken into account?	ITB REQ-35 & 36	C-band and Ku-band at 2 different slots are acceptable. Please refer to Question #1.	Batch#2
#57	we have a new satellite, XXX, which will be launched in XXX 2015 and this new satellite has plenty of fresh c-band and ku-band capacity with the beautiful coverage over Myanmar. however, it will be located in XXX°E, just XXX° away from the required orbital arc. we strongly recommend that the required orbital arc could expand to XXX°E, so as to increase a competitive option.	ITB REQ-37	The 55°E-140°E orbital arc is the target orbital arc, MCIT could however consider an orbital location outside the range of 55°E – 140°E, as long as capacity meets MCIT EIRP and G/T requirements and the bidder can demonstrate the elevation angle in worst case scenario is sufficient to allow normal operations.	Batch#1
#58	XXX will be launched in XXX 2015 and the operation shall commence by the end of November 2015. considering this is a whole new satellite with plenty of fresh c-band and Ku-band capacity and the beautiful coverage over Myanmar, we strongly recommend that the deadline of which the proposed capacity shall be readily available could be postponed to 1 December 2015.	ITB REQ-38	Our requirements are described in the RFP package. MCIT is however open to alternative proposals. Make sure your proposal best match the requirements.	Batch#2
#59	Is the requirement for a lease of transponders with the right to re-name the transponders under the lease as MyanmarSat-1 for market promotion purpose only?	Appendix A	Yes, it is a only branding issue.	Batch#2
#60	Would MCIT be able to elaborate the expected list of services?	Exhibit A REQ-14	We are not sure to fully understand the question. You may however refer to answer to question #7.	Batch#2
#61	Is Contractor = Bidder/Operator?	Exhibit A REQ-14	The "Instructions to Bidders" (ITB) are addressed to the Bidders in the frame of this tender process. The "Pro-format Terms and Conditions" (T&Cs) and the "Technical & Programmatic Specifications" (Exhibit) are intended to constitute the future Contract between MCIT and the winning Bidder. At this later stage, the winning Bidders will then become "the Contractor".	Batch#1
#62	Can MCIT share the existing ground facilities? Pls advise or elaborate the "support" required in here? Is this about the back end engineering or operational support from Bidder/Operator's office/headquarters? Or it is about the on-site support at MCIT or MCIT's client sites?	Exhibit A REQ-15	Please refer to Question #15.	Batch#2
#63	Would MCIT please elaborate the definition of "MCIT's business objectives and obligations"?	Exhibit A REQ-16	MCIT intends to lease several C-band and Ku-band transponders to the elected Bidder. MCIT objective is then to be as autonomous as possible for the marketing of the leased capacity, the management of its Customers, the monitoring of the leased capacity, the transponder planning, etc. Therefore, "The bidder shall identify and provide a list of necessary or recommended tools / items for MCIT to fulfill their work objectives. If applicable, the delivery, support to the development or support to the purchase of these items shall be proposed by the bidder as an option (within WP3b – "Additional Support Service") and thus described in Volume V." (ITB, REQ-64).	Batch#2
#64	Where would the training venue be?	Exhibit A REQ-23	Bidders should propose the training location they consider is the most appropriate for each training course.	Batch#2
#65	Pls provide the RFP documents in Microsoft Word format. Thank you.	General	Please see attached	Batch#1
#66	How would MCIT determine the performance? By EIRP or throughput, etc.?	ITB REQ-17	At this stage, performance will be compared based on MCIT's internal analysis using the provided EIRP and G/T levels from the bidders (taking frequency coordination constraints into consideration).  At a later stage, MCIT intends to request Link Budget analyses from the Selected Bidder(s).  Please note that targeted EIRP performance have been provided in ITB, REQ-42 (Table 2).	Batch#2
#67	We would like to confirm that the electronic copy will be sent by email. Is the 4 (four) printed copies to be sent to the MCIT Commercial Point of Contact?	ITB REQ-28	Yes, the electronic copy shall be sent by email. Yes, the 4 (four) printed copies shall be sent to the MCIT Commercial Point of Contact?	Batch#1
#68	Is there any broadcasting missions on C-band?	ITB REQ-43	No, there is no broadcasting mission in C-band.	Batch#2

#69	Is it MCIT's intention to build its own facility in Myanmar for control & monitoring the CondoSat?	ITB REQ-50	Please feel free to propose an adequate scheme for achieving a jointly agreed partnership scheme for the control & monitoring of the satellite.	Batch#2
#70	Please define the conditions for the "worst case redundancy path".	ITB REQ-56	Performance shall be guaranteed over service life, i.e. the actual performance should not become lower than the committed performance because of an HPA failure.	Batch#2
#71	Does the bidder require to normalized the G/T value at 270K?	ITB REQ-59	Correct	Batch#2
#72	Is "end-to-end channel performance" defined as the input section of satellite payload to output section of satellite payload?	ITB REQ-63	Correct: in this case, end-to-end refers to the satellite.	Batch#2
#73	Pls advise or elaborate what is "support that can be provided to assist in financing this project".	ITB REQ-73	Proposals regarding government (i.e. public) and/or market (i.e. private) based instruments and incentives which could boost the mobilisation of financial resources for this Myanmar investment infrastructure project.	Batch#2
#74	What is the scope envisaged by MCIT for the full turnkey solution? Is there a requirement for ground segment communications equipment, receive antennas, encoders, decoders, modems, etc.?	ITB REQ-13	No, there is no requirement for ground segment equipment in the present RFP.	Batch#2
#75	Is there a requirement to deliver the submission package in person by an authorized representative of the company?	ITB REQ-28 & 31	No	Batch#1
#76	As per the Company's normal practice, it is proposed to initial each page of the submission with signature page at end of the document. Is this acceptable and will this suffice in place of having to stamp each page of the submission with a company seal?	ITB REQ-32	A binding signature (by an individual with power of attorney fully authorizing him to obligate and bind the company to the bid, and to any contract resulting from the bid) at end of the original paper copy plus company stamp on each page of the original paper copy is acceptable	Batch#1
#77	Would MCIT consider an orbital location range of 50°E – 145°E?	ITB REQ-37	The 55°E-140°E orbital arc is the target orbital arc, MCIT could however consider an orbital location outside the range of 55°E – 140°E, as long as capacity meets MCIT EIRP and G/T requirements and the bidder can demonstrate the elevation angle in worst case scenario is sufficient to allow normal operations.	Batch#1
#78	Is Planned FSS C-band envisaged as an acceptable solution? Is Planned FSS Ku-band envisaged as an acceptable solution?	ITB REQ-42 & 49	Our requirements are for unplanned C-band. Please make your best efforts to match MCIT requirements. Planned FSS Ku-band may be proposed.	Batch#2
#79	The criteria under this request appears to relate more to the procurement of a satellite, is there a specification criteria for the requested end-to-end channel performance?	ITB REQ-63	These performances are requested to assess the compatibility with legacy systems already in use. There is no pre-defined criteria. Questions will be raised to the bidders in case the provided performance are source of concern.	Batch#2
#80	Could MCIT elaborate on the support for migration of the ground segment? [See also Exhibit A, REQ-15] Is MCIT seeking support for the ground infrastructure in terms of transition from the existing satellite operator (s) to the proposed baseline capacity?	ITB REQ-72	Please refer to Question #15.	Batch#2
#81	Could MCIT elaborate on the type of financial support which would be sought for the project?	ITB REQ-73	Please refer to question #73	Batch#2
#82	May the bidder interpret this requirement is only limited to commercial naming/branding of the satellite, but does not include sharing of any rights in relation with ITU and/or UN registration which belongs to the bidder?	ITB REQ-40	Correct	Batch#2
#83	May the bidder interpret the term "shared" and the scope of sharing as limited to the satellite capacity and commercial naming/branding of the satellite, but does not include sharing of any rights in relation with ITU and/or UN registration which belongs to the bidder?	ITB REQ-46	"Sharing" refers to partnership scheme as defined in ITB, REQ-50 a).	Batch#2
#84	Does MCIT intend to accept a partial proposal if the bidder can provide Ku-band coverage only over entire Myanmar, but lack C-band coverage?	ITB REQ-49	Please make your best offer to match MCIT's requirements to the maximum possible extent.	Batch#2
#85	In REQ-50 a), "joint definition" is mentioned. May a bidder still submit a proposal, if the coverage over Myanmar was main consideration of satellite design although the definition and procurement has been already completed?	ITB REQ-50	Yes, this is a possible scheme. But in such case, the bidder should keep in mind MCIT autonomy objective on the long-term for the condominium satellite. Bidder should emphasize in its proposal how the proposed scheme meets MCIT's objective.	Batch#2
#86	In REQ-50 d), "TT&C" and "sharing scheme" is mentioned. Is it an acceptable scheme for the bidder to handle TT&C by itself and only share access to the facility to authorized persons?	ITB REQ-50	Please refer to Question #69.	Batch#2

#87	In REQ-72 Table 4 WP3, "support to migration of ground segment" is stated. Please provide more details about the scope of ground segment and details of the migration.	ITB REQ-72	Please refer to Question #15.	Batch#2
#88	May the bidder propose, as a consosat proposal, a renewable lifetime lease of the full capacity dedicated to Myanmar which is on a satellite that is designed based on significant consideration for Myanmar government usage and is under manufacturing process?	ITB REQ-80	Please refer to Question #85.	Batch#2